

Monthly Comparison

As of August 31, 2009

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
Single Family (Res + Condo)													
Active	19,748	20,059	20,628	20,705	20,734	20,853	20,890	20,225					
Avg List Price	\$462,033	\$466,562	\$472,066	\$477,255	\$479,817	\$482,482	\$479,500	\$477,477					
Under Contract	3,831	4,183	4,826	5,183	5,343	5,664	5,286	5,248					39,564
Sold	2,469	2,484	3,206	3,390	3,628	4,186	4,440	3,905					27,708
Avg DOM	101	107	106	104	105	100	100	95					102
Avg Price	\$213,330	\$218,010	\$232,395	\$233,482	\$243,022	\$258,434	\$252,727	\$251,008					\$240,746
% of List	96%	96%	96%	97%	97%	97%	97%	97%					97%
% of Orig	90%	90%	91%	91%	91%	91%	92%	92%					91%
Expired	2,279	992	1,054	979	1,053	897	1,246	1,077					9,577
*Residential													
Active	15,047	15,228	15,584	15,639	15,669	15,790	15,830	15,302					
Avg List Price	\$510,797	\$516,359	\$525,549	\$532,509	\$538,182	\$540,432	\$538,974	\$537,499					
Under Contract	3,134	3,352	3,907	4,153	4,301	4,468	4,198	4,106					31,619
Sold	1,943	2,008	2,590	2,706	2,857	3,328	3,484	3,066					21,982
Avg DOM	99	107	106	102	104	101	98	94					101
Median Price	\$181,500	\$192,000	\$203,950	\$210,000	\$220,000	\$237,500	\$229,900	\$227,000					\$217,100
Avg Price	\$230,878	\$236,920	\$251,583	\$254,442	\$262,066	\$283,312	\$276,654	\$273,972					\$262,028
% of List	96%	96%	96%	97%	97%	97%	97%	97%					97%
% of Orig	90%	90%	91%	91%	91%	91%	91%	92%					91%
Expired	1,720	766	820	709	805	679	931	804					7,234
*Condo													
Active	4,701	4,831	5,044	5,066	5,065	5,063	5,060	4,923					
Avg List Price	\$305,948	\$309,593	\$306,823	\$306,685	\$299,258	\$301,754	\$293,440	\$290,912					
Under Contract	697	831	919	1,030	1,042	1,196	1,088	1,142					7,945
Sold	526	476	616	684	771	858	956	839					5,726
Avg DOM	107	109	106	110	110	97	109	98					105
Median Price	\$113,000	\$117,725	\$128,500	\$130,000	\$137,000	\$139,837	\$145,500	\$144,500					\$135,000
Avg Price	\$148,509	\$138,239	\$151,716	\$150,560	\$172,454	\$161,939	\$165,530	\$167,090					\$159,046
% of List	96%	96%	96%	97%	97%	97%	97%	97%					97%
% of Orig	90%	90%	90%	90%	92%	93%	93%	92%					92%
Expired	559	226	234	270	248	218	315	273					2,343
Income													
Active	717	732	713	724	704	712	704	701					
Avg List Price	\$549,775	\$560,774	\$565,327	\$590,995	\$592,812	\$572,916	\$563,426	\$578,832					
Under Contract	53	61	59	68	70	47	72	65					495
Sold	34	26	34	32	32	42	41	33					274
Avg DOM	104	144	163	169	161	119	151	172					147
Median Price	\$165,100	\$232,500	\$175,625	\$148,700	\$165,000	\$198,500	\$217,500	\$155,000					\$178,000
Avg Price	\$232,540	\$317,047	\$252,042	\$268,663	\$197,851	\$252,861	\$365,950	\$207,631					\$263,224
% of List	93%	87%	95%	92%	91%	93%	92%	92%					92%
% of Orig	79%	78%	88%	83%	81%	86%	89%	79%					83%
Expired	129	54	82	64	62	54	72	75					592
Land													
Active	3,199	3,337	3,441	3,511	3,408	3,479	3,482	3,468					
Avg List Price	\$367,014	\$365,680	\$375,370	\$371,201	\$385,867	\$388,985	\$371,538	\$361,167					
Under Contract	34	31	42	41	44	54	50	62					358
Sold	25	26	33	32	36	32	45	55					284
Avg DOM	239	302	223	327	318	365	300	277					294
Median Price	\$275,000	\$95,000	\$85,000	\$92,500	\$80,950	\$76,000	\$48,500	\$61,000					\$85,500
Avg Price	\$491,460	\$136,013	\$120,505	\$114,416	\$250,096	\$117,222	\$156,843	\$211,978					\$193,423
% of List	92%	83%	93%	87%	90%	91%	89%	86%					89%
% of Orig	90%	73%	73%	75%	67%	74%	79%	83%					78%
Expired	428	166	158	342	220	207	242	220					1,983
TOTAL													
Active	23,664	24,128	24,782	24,940	24,846	25,044	25,076	24,394					
Under Contract	3,918	4,275	4,927	5,292	5,457	5,765	5,408	5,375					40,417
Sold	2,528	2,536	3,273	3,454	3,696	4,260	4,526	3,993					28,266
Expired	2,836	1,212	1,294	1,385	1,335	1,158	1,560	1,372					12,152